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Wonderful New Rose **SUNBURST**

East Lawn Nursery

ORNAMENTAL TREES, SHRUBS, VINES, HEDGES, PERENNIALS

ROUTE 2—BOX 418

Sacramento, California
The Lord God Planted a Garden

The Lord God planted a garden
In the first white days of the World,
And set there an angel warden,
In a garment of light unfurled.

So near to the peace of Heaven,
The hawk might nest with the wren;
For there, in the cool of the even,
God walked with the first of men.

And I dream that this garden closes,
With its shade and its sun-flecked sod,
And its Lilies and bowers of Roses
Were laid by the hand of God.

The kiss of the sun for pardon,
The song of the birds for mirth—
One is nearer God's heart in a garden
Than anywhere else on earth.

D. F. GURNEY

Your House and Your Garden

You do not have to speak of the outside of your home, it speaks for itself. It tells more facts about you than you realize—your love of beauty and of your home—your real civic pride.

This is the time of year to look critically at your garden, the outdoor room of your house. Have you made it charming, restful, inviting? Have you developed to its fullest possibility the piece of ground around your house?

If you have not, then let us help you. A few dollars invested in ornamental trees and shrubs, some climbing roses and vines will transform your home grounds and will return many dollars in increased value, should you desire to sell.

The stock offered in this catalog is acclimated to Sacramento, and will grow and thrive here. Our prices are very moderate and by planting now, you will gain a year's growth over planting in the fall.

EAST LAWN NURSERY
A. CRUIKSHANKS, Superintendent

MEMBERS:
American Rose Society
Sacramento Chamber of Commerce
American Association of Nurserymen
California Association of Nurserymen

Route 2—Box 418
Telephone, Main 7182
Sacramento California
46th and Folsom Boulevard
Evergreen Trees

Evergreens planted singly or in groups as specimens are pleasing in appearance at all seasons of the year and on account of the variety of coloring and form from which we may choose, there is always some species adaptable to any particular situation where such trees would be appropriate. These trees are also desirable for boundary plantings. Many of those listed will grow into splendid specimens.

**Acacia**

Beautiful, fast growing evergreen trees, well suited to California, many of them covered with bloom in early spring. All are fine shade trees. $1.00 and $1.50 each.
A. mollissima. Yellow flowers.
A. melanoxylon (Black). No flowers.
A. baileyana. Lemon yellow flowers, very early bloomer.

**Camphor Tree**

*C. officinalis.* Very handsome tree. Leaves glossy green and scented with camphor. Turns crimson in the fall. In cans, $1.50 to $2.50 each.

**Casuarina**

*C. stricta* (Australian Beefwood). Grows well on alkaline soil. Fine rapid growing tree. Makes good hedge. Stands trimming well. $1.00 to $2.00 each.

**Cedrus**

*C. deodara* (Indian Cedar). An especially handsome tree. Branches have a graceful droop; foliage silvery green. One of the most rapid growing and picturesque of all cedars. $2.00 to $10.00 each.

**Cypress**

*C. macrocarpa* (Monterey Cypress). A picturesque tree with dark green foliage. Extensively planted for hedges and windbreaks. Close and dense growing. 75c to $2.00 each.

*C. sempervirens* (Italian Cypress). Also called Pyramidal or Roman Cypress. Slender, with dark green foliage. Suitable for cemeteries, gate posts and arches. $3.00 to $10.00 each.

**Cryptomeria**

*C. japonica elegans* (Japanese Cedar). A low growing dense tree of robust habit with horizontal branches and pendulous branchlets, clothed with bright green foliage, changing to bronzy green in autumn. Rare. $3.50 to $5.00 each.

**Eucalyptus**

E. globulus (Blue Gum). So well known that no description is needed. 75c to $1.25 each.
E. rostrata (Red Gum). 75c to $1.25 each.

**Fir**

Nordmann's. The rich, dark, glossy green effect of this compact, slow growing, conical tree is especially attractive. 2 to 3 feet high, $6.00 each.
EVERGREEN TREES—Continued.

**Grevillea**

*G. robusta* (Silk Oak). Rapid growing, medium sized tree. Sweet scented orange-yellow flowers. Stands drought well. Keep well cut back. 75c each.

**Magnolia**

The tree usually reaches a medium height but it does not do well on limestone soil. They seem to thrive best in moist porous soils, demanding an abundance of fertility. Where it does succeed planters are well repaid, the flowers being especially large and attractive, very fragrant, followed by scarlet seed.

*M. grandiflora*. A slow growing tree. Very hardy and long lived. Large green leaves. Flowers, very large and pure white. In cans, $3.00 to $7.50 each.

**Schinus**

*S. molle* (California Pepper Tree). So well known here that no description is necessary. Native of Mexico. 75c to $1.25 each.

**Sequoia**

*S. gigantea* (California Big Tree). $2.00 to $3.00 each.

*S. sempervirens* (Redwood). $2.00 to $3.00 each.

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**Deciduous Trees**

Beautiful surroundings need not appeal to our taste for the beautiful only, but from a commercial standpoint the beautifying of the home greatly adds to its value. Who, in seeking for a home would pass a house surrounded by a lawn judiciously planted to shrubs and trees which had been tenderly cared for for years, and choose one barren of tree, shrub or vine, some of which would take years to mature?

**Chestnut**

*European*. (Castanea sativa). Spanish Chestnut. A very handsome ornamental tree. Large edible nuts, borne in picturesque burrs. 4 to 6 ft., $1.25 each.

**Elm - Ulmus**

A well known species of ornamental tree especially suitable for street or avenue planting. Tall, spreading vase-shaped heads. Rapid growers. We stock three varieties, English, American and Cork. 6 to 8 ft., $1.50 each.

**Laburnum - Golden Chain**

A small tree of quick growth. Flowers fragrant and hang in long racemes, resembling Wisteria. 4 ft., $1.25 each.

**Leptospermum - Australian Tea Tree**

Thrives well in this state. 75c each.
Linden
European (Tilia europa). Lime tree. The famous street tree of Europe. 6 ft., $1.50 each.

Maple - Acer
As a group they contain the most popular trees that are being planted today, and justly so. For quick effect, shade, brilliancy of color, adaptability to all conditions there is nothing to compare with the Maple family.

Norway (A. platanoides). A large and very handsome tree, well adapted to the superior California conditions. $1.00 and $1.50 each.

Silver (A. dasycarpum). Rapid growing tree, foliage bright green on top leaf and silvery below. Does well here. $1.00 and $1.50 each.

Mulberry
Tea's Weeping (Morus tatarica pendula). A most uncommon but very graceful weeping tree, forming an umbrella-shaped head, slender, willowy branches drooping to the ground. Foliage is beautiful, leaves distinctly lobed. Tree perfectly hardy, enduring the severe cold of the North, and extreme heat of the South. It is one of the most desirable of all weeping trees. 6 to 8 ft., $4.00 each.

Plane
Oriental (Platanus orientalis). European Sycamore. Most highly recommended by all authorities for street planting in California. Fast and vigorous grower, stands pruning well and cannot be excelled as shade trees. Free from disease and insect pests. We can thoroughly endorse it as a good street tree. Largely planted in Sacramento's newer sections and around the postoffice. We have a fine lot of straight trees. $1.25 to $2.00 each. This tree is a specialty with us.

Poplar
Poplars can be planted with slower growing, more permanent trees among them, and when the latter are large enough the poplars may be cut away.

Lombardy (Populus fastigiata). A very tall, slender, quick growing tree. Very distinct. 6 to 8 ft., $1.25 each.

Willow
Weeping (Salix babylonica). The well known common weeping willow. Very fine for planting along the banks of streams and lakes. Very handsome and distinctive. $1.25 each.
Evergreen and Deciduous Shrubs

Abelia

A. grandiflora. A most beautiful evergreen shrub. Graceful, arching branches of bright color. Dark, glossy green leaves. Flowers are white tinged with pink and are borne in clusters from early spring until late fall. $1.25 each.

Althea - Rose of Sharon

Covered with bloom during several months in summer. Hardy, tall shrubs. Various colors, from white to purple. $1.50 each.

Aucuba

A. japonica. A fine evergreen shrub for tubs. $2.50 each.

Berberis

B. darwini (Mahonia or Evergreen Barberry). Attractive shrubs with spiny leaves, brown branches and orange-yellow flowers. Dark purple berries follow bloom. $1.50 each.

Boxwoods

Buxus sempervirens. We carry many beautiful specimens, either globe or standard shapes. Prices are $5.00 each for globes; $7.00, $8.00 and $12.50 for pramidalis, and $8.00 each for standards.

Broom

Cytisus canariensis (Spanish Broom). A many-branched shrub with fragrant bright yellow flowers borne in racemes. Much used for hedges and bedding. 75c and $1.00 each.

C. scoparius (Scotch Broom). Erect with long green branches. Thrives in most any well drained soil. Rapid grower. Bright yellow flowers in great profusion. 75c and $1.00 each.

Buddleia - Butterfly Bush

Blooms continuously throughout the summer. Flowers resemble lilacs in color and form. Does well planted in masses. $1.00 to $1.50 each.

Camellia

C. japonica. Beautiful winter flowering evergreen with dark green foliage. Flowers unusually beautiful and wax-like. Three sorts with red, pink and white flowers. $3.50 to $7.50 each. Large specimens, $25.00 each.

Coprosma

C. baueri. Foliage glossy deep green. Adapted for hedges or bedding. With age it forms a compact shrub. $1.00 each.
SHRUBS—Continued.

Cotoneaster

Ornamental shrubs well adapted for rockeries on account of their low, almost horizontal growth. Thrive in any well drained soil, but dislike very moist and shady positions. All have ornamental fruit.

C. francheti. An upright form, with small pink flowers. $1.00 each.
C. pannosa. Tall, with white flowers. $1.50 each.
C. horizontalis. Very low branches with pink flowers.

Crataegus

C. pyracanthus (Burning Bush). A compact, evergreen shrub with small white flowers in spring, followed by masses of bright orange berries. $2.50 to $4.50 each.

Crape Myrtle - Lagerstroemia Indica

A well known and desirable flowering shrub. Bright green shining leaves. Flowers in profusion for several months in late summer. Four colors of flowers, pink, white, purple and rose. $1.75 each.

Diosma

E. ericoides. A small heath-like shrub with white flowers, fragrant foliage. $1.00 each.

Escallonia

E. rubra. Fragrant, red flowers in terminal clusters, A rapid grower and of easy culture. $1.50 to $2.50 each.

Euonymus

E. japonicus. Hardy; dense, upright, with lustrous dark evergreen foliage. 75c to $2.00 each.
Ornamental Vines

Vines are useful in many ways. They give quick results when planted on a new place, before trees and shrubs become established. For covering fences, rocks, walls, banks and trellises, they are peculiarly adapted. A porch without a vine is desolate and incomplete.

Wisteria

One of the best hardy climbers, producing great clusters of flowers. The Wisteria is the queen of the climbing vines, and for porch decoration without too much shade it has no superior.

W. sinensis. The favorite variety; violet blue, perfumed.
W. alba. Similar to Sinensis, but white. $1.00 to $1.50 each.

Ampelopsis

A. veitchii (Boston Ivy). The most popular climbing plant for covering walls. Clings to smoothest surface like Ivy. Rich olive green in summer, changing to scarlet in fall. Cut plants back to six inches when planting. 75c each.

Virginia Creeper. Rapid grower; its deep green foliage assumes brilliant shades of yellow, crimson and scarlet in the fall. 75c each.

Clematis

C. Montana. The best of the early spring flowering climbers. Perfectly hardy and a rapid grower. Covered with masses of white flowers. Clings to any support. 75c each.
C. jackmani. Rich purple, very popular. 75c and $1.00 each.
C. paniculata. Pure white, fragrant flowers. Blooms in August and September. 50c and 75c each.

Honeysuckle

Halliana. Flowers pure white, turning to yellow. Fragrant. 75c each.
Red Tatarian. Brilliant coral red clusters of flowers. $1.00 each.

Many other varieties that space does not permit to list.
Hedge Plants

A living fence—one made of plants, attractive with their green leaves, formally trained or arched branches, colored foliage or bright berries is surely more pleasing than the still, rigid, mechanical effect obtained by the similar use of wood or metal.

Privet - Ligustrum

L. California. Of all the hedge plants, this is the most popular and more of it is planted than all others combined. It is of free growth and succeeds almost anywhere. Cut back severely before planting. Plant twelve inches apart. Strong, bushy plants, two and three years old, at $6.00 and $10.00 per 100, depending on height and age.

Dwarf Boxwood

Makes a beautiful, low, evergreen border plant. 10c, 15c and 20c each. Larger, 35c and 50c each.

Berberis

B. thunbergi. Nothing equals this beautiful deciduous hedge, where a dwarf hedge is wanted. Leaves small, rich green, turning to rich brilliant colors in fall. Scarlet berries. Perfectly hardy. Plant 15 to 18 inches apart. 75c to $1.50 each.

Laurustinus

Makes a very beautiful hedge or screen. Covered with white blossoms or buds almost continuously. 50c to $1.50 each.

Spirea

S. van houttei (Bridal Wreath). Makes a beautiful, informal flowering hedge. In late spring it is literally covered with a profusion of white bloom. $1.00 to $1.50 each.

Ferns and Palms

We have a large stock of all the leading varieties of these always on hand at attractive prices. One of our greenhouses is almost entirely devoted to them.

Palm, Phoenix Canariensis. Some extra fine specimens of this useful ornamental, well established in five gallon cans. 3 to 4 ft., $5.50 each. 4 to 5 ft., $7.00 each.
Bedding and Ornamental Plants

**ASTER.** In variety. 35c per dozen.

**BEGONIAS.** Splendid collection. 50c to $1.00 each.

**CALLA LILY.** 10c each, $1.00 per dozen.

**CANNAS.** From 15c to 25c each.

**CARNATIONS.** Leading varieties. Ready March 1st. 15c each, $1.50 per dozen.

**COREOPSIS** (Lanceolata). Yellow. 50c per dozen.

**CHrysanthemum.** Best varieties. $1.00 per dozen.

**COLEUS.** Variety. 25c to $1.00 each.

**CYCLAMEN.** $1.00 to $3.00 each.

**CALADIUM ESCULENTUM** (Elephant Ear). 25c each.

**DAISIES, SHASTA.** Strong plants. 35c per dozen.

**FUCHSIA.** Best varieties. 25c to 75c each.

**GERANIUMS.** Single and double. Red, White and Pink. $1.50 per dozen.

**GERANIUMS.** Ivy-Leaved, running and climbing. 15c each, $1.50 per dozen.

**HELIOTROPE.** 25c to 50c each.

**LOBELIA.** Dwarf, compact, for borders. 35c per dozen.

**MARGUERITE** (Mrs. Saunders). 15c to 75c each.

**MESEMBRYANTHEMUM** (Rosea). $1.00 per dozen.

**PANSIES** (Steele’s Giant). 35c per dozen, $2.50 per 100.

**PETUNIAS.** Single or double. 25c each.

**PHLOX (English).** Hybrids. 35c per clump.

**SALVIA, SPLENDENS** (Scarlet Sage). 50c per dozen.

**SANTOLINA.** Silver grey edging plant. 50c per dozen.

**STOCKS** (Gilliflower). Red, pink, white. 35c per dozen.

**VERBENAS.** Varieties. 50c per dozen.

**ZINNIA** (Grandiflora). 35c per dozen.
A Few Choice New Bush Roses

Two-Year-Old. Price, 50 cents each, $4.50 per ten, unless otherwise noted.

Mrs. Chas. Lamplough. Beyond question one of the grandest, most striking and distinct of all the large flowered Hybrid Tea Roses. The color is a most pleasing, soft lemon chrome, sweetly scented. Awarded the Gold Medal by the National Rose Society. **Price, $2.00 each.**

The “Mary Wallace.” One of the late Dr. Van Fleet’s finest productions. Disseminated only by the American Rose Society (of which we are members), and upon terms prescribed by the Bureau of Plant Industry of the U. S. A. It makes a fine, strong, self-supporting rose, 6 to 8 feet high, with large glossy foliage. Resistant to all diseases. Blooms with great freedom in spring, and bears a considerable number of fine buds in summer and fall. Flowers well formed, semi-double, bright clear rose-pink, with salmon base to petals. Blooms average 4 inches in diameter. Hardy. Limited stock of Mary Wallace. **Price, $2.00 each.**

“Hugonis.” This rose is a spectacular show in itself. Every branch of the previous year’s growth becomes lined on both sides, to the very tip, with closely set, wide open, single flowers like dainty yellow Hollyhocks, and the branches bend over with the weight of bloom. The long arching sprays make rare and exquisite indoor decorations in early spring when other flowers are scarce. Even when through blooming, you will still have a beautiful bush, for the Acacia-like foliage makes a most decorative shrub which, as far as we are aware, is never touched by disease of any kind. **Price, $2.00 each.**

Burgemeester Sandberg. (H. T.) Coral rose. Flower very large, cupped, very double, fragrant and keeps well. Vigorous and continuous bloomer. Obtained a First Class Certificate D. S. H. **$2.00 each.**

E. P. Kingma. Deep apricot and orange yellow, coloring particularly bright and attractive. Very fine. **$2.00 each.**

Tim Page. Pure daffodil yellow that does not change with age, as color is held until flowers fall. Vigorous grower and very fragrant. **$2.00 each.**

American Beauty. Deep rose to Carmine-cerise.**

Bessie Brown. Creamy white. Large and fragrant.**


General McArthur. Fiery red. Magnificent color. Very free bloomer and has the richest fragrance. Highly recommended.

Hadley. Brilliant deep velvety crimson. Very scarce. **75c each.**

Hoosier Beauty. Glowing crimson, beautiful in both bud and flower. Buds long and slender. Flowers large and full. **75c each.**

Irish Fire Flame (Single). One of the most pleasing color combinations in any variety. The long pointed buds are deep maddery orange, splashed with crimson. Opens up to a large single flower of rich, satiny old gold. Worthy of a prominent place in every garden. 75c each.

J. B. Clark. Intense deep scarlet, heavily shaded blackish crimson. Very fine.


Killarney Brilliant. Most brilliant pink color. Strong grower and blooms very freely. Delicious perfume.

Kaiserin Augusta Victoria. White. Blooms are very large, full and globular, and produces until late autumn.


Lillian Moore. New. This is the $10,000 Prize Rose. Deep pure Indian-yellow. Free bloomer. 75c each.

Lyon. Shrimp pink color, center shaded to chrome yellow. Gorgeous color, very fragrant, good shape, very popular. 75c each.

La France. Silvery pink, one of the best of the pinks; constant bloomer and very sweet-scented.

Mme. Edouard Herriott (Daily Mail Rose). The buds, which are long and pointed, are coral-red, shaded yellow at base. A vigorous grower. 75c each.

Madame Cochet (White). Clear white, buds Madame Cochet (Pink). One of the finest pinks.

Madame Cochet (Pink). One of the finest pinks. Deep rose pink.


ROSES—Continued.

Ophelia. Light salmon, flesh pink, shading to yellow. Many rosarians consider this the best rose of its color. Blooms freely all season.
Philadelphian Rambler. Light crimson. An improvement on Climbing Rambler. Large, double flowers.
Sunburst. A magnificent yellow, shaded orange-copper. Long buds on strong stems. One of the best. 75c each.

A Few Especially Good Roses

Golden Emblem. Put this one at the top of your list. It is a rich golden yellow. One of the very best—if not the best—yellows ever introduced. Foliage bright glossy green. $1.50 each.
Rose Marie. Clear bright pink. One of the very best of its color. 75c each.
Wm. F. Dreer. A beautiful color combination of shell-pink, orange and golden yellow. Long pointed buds that open into full, well shaped blooms. A continuous bloomer. $1.00 each.
Sunburst. See color plate on front cover. Orange yellow with deeper center. Long pointed buds. Very fine. 75c each.

Some Choice New Climbing Roses

Two-year-old. Price, 50 cents each, $4.50 per ten, unless otherwise noted.

Paul’s Scarlet Climber. No other rose in its class can compare with it for brilliancy of color, which is vivid scarlet. Will not burn or bleach until the petals drop. Flowers medium size, semi-double, freely produced in clusters of from 3 to 20 flowers each, on much branched canes, being literally covered with blooms from top to bottom. Awarded Gold Medal by the National Rose Society. 75c each.

Climbing Banksia (White). A thornless, climbing rose, glossy foliage, flowers small, but bloom in great profusion in early summer.
Climbing Banksia (Yellow). Same as white. Deep yellow.

Cl. Sunburst. An intense shade of golden orange and yellow. Buds large and well formed. One of the very finest. 75c each.

Cl. Lady Hillingdon. Brilliant golden yellow. Very fine long slender buds. Continuous bloomer. 75c each.

Star of Persia. Bright golden yellow. Flowers semi-double, about 3 inches across. The color is remarkably vivid and intense, and unlike so many of the so-called yellow climbers it absolutely does not fade, but holds until the flowers fall apart. Hardy and extremely vigorous. $2.00 each.

Thirteen
CLIMBING ROSES—Continued.


Cl. Caroline Testout. Large, beautiful pink flowers. Blooms all season.

Cl. Cochet (White). Very strong climber, creamy white, long pointed solid bud.

Cl. Dorothy Perkins. Shell pink. Blooms in springtime only. Sweet fragrance.


Cl. La Marque. A magnificent white climber. Continuous bloomer.

Cl. Marechal Niel. A beautiful yellow. Buds are well shaped and solid. Delightful fragrance. One of the very best.

Cl. Papa Gontier. Dark, rosy crimson, fine, large, sweet-scented buds. Continuous bloomer.

Cl. Reine Marie Henriette. Cherry red. Flowers large and fragrant. A fine climber. Liable to mildew in the early season. And many others that room does not permit us to list.

Fruits and Nuts

Although we carry most of the varieties of fruit trees, and can fill orders for almost any of them, we do not list them this season. Prices run about 60c each, except Cherries, which are 90c each.

ENGLISH WALNUTS. Grafted Franquette, Mayette and Eureka. 4 to 6 ft., $1.50 each.
CHESTNUT (European). 4 to 6 ft., $1.25 each.
OLIVES (Mission). $1.25 each.
ORANGES. Washington Navel and Valencia. $2.50 each.
LEMONS (Eureka). $2.50 each.
POMELO (Grape Fruit). $2.50 each.
CURRANTS. Perfection, Black Naples, Fay’s Prolific, Red Dutch. 25c each, $2.00 for 10.
GOOSEBERRIES. Oregon Champion. 25c each; $2.00 for 10.
BLACKBERRIES. Loganberry, Phenomenal, Thornless. 25c each, $2.00 for 10.
RASPBERRIES. California Surprise. 15c each, $1.00 for 10. La France, 50c each.
STRAWBERRIES. Klondike, Oregon Plum. 30c for 10; $2.00 per 100.
RHUBARB. Wagner’s Giant Subdivisions. (Guaranteed genuine subdivisions, direct from Wagner’s) 25c each; $2.00 for 10; $15.00 per 100.
ERROR

Wiring underneath Top Center Picture Page 15, should read:

"Sacramento Post Office, showing planting of Oriental Plane Trees."
ABOUT ORDERING

Ornamental Trees are very scarce, so we advise ordering early. **Even if not ready** to plant now, you should book your requirements, so as to insure delivery when you are ready.

GUARANTEE. We guarantee that when your order is filled, only first class stock is used. We guarantee that when your trees or Shrubs are shipped by us, they are alive, and in first class condition. After they leave our care, it is not reasonable to expect that we can be accountable for their condition, nor for the care given them by the buyer; so no claims of any kind can be entertained unless made immediately upon receipt of the shipment.

SAFE DELIVERY. We guarantee safe arrival. Shipment lost or damaged in transit will be replaced without charge. Claims must be made within five days from date of invoice.

TERMS: Cash with order. Free delivery to depot or steamer here. Packing at actual cost.
"If I Knew You and You Knew Me"

If I knew you and you knew me,
'Tis seldom we would disagree;
But, never having yet clasped hands,
Both often fail to understand
That each intends to do what's right
And treat each other "honor bright."
How little to complain there'd be
If I knew you and you knew me.

Whene'er we ship you by mistake,
Or in your bill some error make,
From irritation you'd be free
If I knew you and you knew me.
Or when the checks don't come on time,
And customers send nary a line,
We'd wait without anxiety
If I knew you and you knew me.

Or when some goods you "fire back,"
Or make a "kick" on this or that,
We'd take it in good part, you see,
If I knew you and you knew me.
With customers a thousand strong
Occasionally things go wrong—
Sometimes our fault, sometimes its theirs—
Forbearance would decrease all cares;
Kind friend, how pleasant things would be
If I knew you and you knew me.

Then let no doubting thoughts abide
Of firm good faith on either side;
Confidence to each other give,
Living ourselves, let others live;
But any time you come this way,
That you will call we hope and pray;
Then face to face we each shall see
And I'll know you and you'll know me.

By W. E. COOPER.